

CLIENT CASE STUDY >>>

Providing PMO Oversight and Support for Pre- and Post-M&A Integration

CHALLENGE



A **leading aircraft lessor** was undergoing an integration process following the acquisition of a competitor and needed to build an **efficient infrastructure to capture synergies** of the combined organization.

The lessor's team contracted Zeevo to **maintain effective project oversight** by implementing, tracking, and monitoring the integration plan, while **identifying value capture initiatives**.

>>> APPROACH

- ▶ Provided day-to-day cross-functional coordination, interdependency tracking, execution support, status reporting, and provision of program standards and tools
- ▶ Monitored, escalated, and proactively resolved integration issues, including guidance on integration conflicts, risks, and interdependencies
- ▶ Performed deep dives on finance, treasury, technical, strategic, and other aspects of the integration activities as required

>>> OUTCOME

- ▶ The client benefited from Zeevo's integration best practice guidance, including management of integration issues and synergy realization
- ▶ Achieved the right balance between financial and operational execution, including harmonized accounting and data processes, as well as effective resource planning and management of data migration and system limitations and third-party contracts
- ▶ Coordinated ongoing and adequate communications to all stakeholders

ZEEVO'S VALUE ADD

- ▶ Provided relevant guidance and insights specifically relevant to this integration based on prior aviation integration experience
- ▶ Deployed internal skillsets to offset the loss of key personnel as the integration progressed
- ▶ Designed and implemented the 'to be' functional and operational processes
- ▶ Integrated all integration activities into an executable plan at a task level
- ▶ Maintained effective project oversight by implementing, tracking and monitoring the integration plan whilst identifying value capture initiatives
- ▶ Produced weekly, monthly, and quarterly management reports to maintain stakeholder oversight

WHY ZEEVO?

Our experience and expertise <

Our style and passion <

Our team of professionals <

Our commitment to a strategic relationship <

LET'S TALK

Sophie McAuley

Phone: +1 760 933 8607

smcauley@zeevogroup.com

