

# CLIENT CASE STUDY >>>



## Designed and Implemented an End-user Tool to Track International Interest and Contract of Sale Details for Registry Filing Transactions

### CHALLENGE



A **global aircraft lessor** required an end-user tool to track international interest and contract of sale registry filing requirements based on the country of certain parties where the Cape Town Convention is applicable.

Zeevo professionals worked with the lessor to **develop an MS Excel-based tool** to allow end-users to track filing milestone dates and tasks, as well as **generate a series of Power BI-based reports** to satisfy the reporting requirements.

### >>> APPROACH

- ▶ The MS Excel-based end-user tool sources lease agreement, asset, and contract data from Leasepoint® to create the potential filing requirement transactions for delivery, return, sales, extension, title transfer, sub-lease, and financier transaction types
- ▶ The tool uses macros to format and save the latest filing details to the reporting data warehouse
- ▶ Developed new SQL data views and a series of Power BI reports to meet the reporting requirements and provide support for registry filing transactions

### >>> OUTCOME

- ▶ The client benefited from an end-user tool that allows the tracking of potential international registry filing requirements, leveraging Leasepoint fleet data
- ▶ Track the status of multiple milestones and values relevant to each potential international registry filing
- ▶ Power BI reports detailing filings required in the next 90 days, completed filings, and filings marked as not applicable

### ZEEVO'S VALUE ADD

- ▶ In-depth knowledge of Leasepoint, including the underlying data model
- ▶ Designed, developed, and implemented the MS Excel end-user tool
- ▶ Designed, developed, and implemented the Leasepoint integration and the requested business intelligence reports

## WHY ZEEVO?

Our experience and expertise <

Our style and passion <

Our team of professionals <

Our commitment to a strategic relationship <

## LET'S TALK

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